

choose the program that's right for you...



LEVEL IV. PROFESSIONAL COACH ENTERPRISE (ICGCPC0420)

Inclusive of all three Masters, Advanced and Practitioner Program below, PLUS:

Your Professional Program Experience

Professional Coach course is for the truly committed coach who is dedicated to making a difference on a massive scale, who dares to dream big, and who knows their mission is to leave a legacy through coaching at the highest professional standard currently available. Beyond one-on-one and group coaching, you are empowering an entire team, changing the whole culture of a business, transforming leaders and executives, inspiring audiences from stage and building a global brand through online marketing, product launching and entrepreneurship.

Your Professional 36-Month Membership and Online Learning

- ✓ Strategic Thinking and Strategic Coaching
- ✓ What Creates a Great Culture
- ✓ Disruptive Leadership
- ✓ Ultimate Influence
- ✓ Managing the Performance of the Team
- ✓ Millionaire Marketing Digital
- ✓ Launching a Product
- ✓ One-to-global business and marketing strategies
- ✓ Create & launch your first online product
- ✓ Technician to Entrepreneur
- ✓ And so much more...

Your Professional Live and Virtual Trainings

- ✓ Business Skills Level IV
3-Day Live) Face-to-Face Training or Immersive Virtual Training

Your Professional International Recognition

- ❖ International Coach Guild Level IV Certified Professional Coach (CPC)

LEVEL III. CREDENTIALLED MASTER PRACTITIONER OF COACHING (ICGCMC0314)

Inclusive of the two Advanced and Practitioner Program below, PLUS:

Your Master Program Experience

Credentialed Master Practitioner of Coaching course is your first step towards making a difference on a bigger scale. You're not only helping one person at a time, you're bringing a group of people together and empowering change in the room; or you're reaching people from all over the world through your product and marketing - multiplying your impact as well as your income as you stop trading time for money and start to create life on your terms as a successful coach.

Your Master 24-Month Membership and Online Learning

- ✓ Meta Dynamics™ Coaching Mastery
- ✓ Leadership Coaching
- ✓ Positive Psychology
- ✓ Emotional Intelligence
- ✓ One-to-Many Coaching and Speaking
- ✓ Speaking Skills for Client Attraction
- ✓ Online Marketing and Social Media
- ✓ And so much more...

Your Master Live and Virtual Trainings

- ✓ Meta Dynamics™ Level I Practitioner Certification Training
5-Day Live Face-to-Face or Immersive Virtual Training
- ✓ Business Skills Level III 3-Day Live (Synchronous) Face-to-Face Training or Immersive Virtual Training
- ✓ How to Run a Successful Workshop 4-Day Live Face-to-Face or Immersive Virtual Training

Your Master International Recognition

- ❖ International Coach Guild Level III Certified Master Coach (CMC)

LEVEL II. CREDENTIALLED ADVANCED PRACTITIONER OF COACHING (ICGCAC0214)

Inclusive of the and Practitioner Program below, PLUS:

Your Advanced Program Experience

Credentialed Advanced Practitioner of Coaching course is where you start to make a difference not only as a general practitioner but also stand in demand as an authority and expert in your chosen niche. From advancing your coaching skills and deepening your understanding of human behaviour, to determining your niche and developing your business expertise... You get to create deeper impact AND create your ideal lifestyle - working with who you want, when you want, on your terms.

Your Advanced 18-Month Membership and Online Learning

- ✓ Coaching Niches
- ✓ Health and Wellness Coaching
- ✓ Relationship Coaching
- ✓ Business Coaching
- ✓ Neuro-Linguistic Programming (NLP) Training
- ✓ Becoming Known in Your Market
- ✓ Writing Your First Bestselling Book
- ✓ And so much more...

Your Advanced Live and Virtual Trainings

- ✓ Advanced Skills 3-Day Live Face-to-Face Training or Immersive Virtual Training
- ✓ Business Skills Level II 3-Day Live Face-to-Face Training or Immersive Virtual Training

Your Advanced International Recognition

- ❖ International Coach Guild Level II Certified Advanced Coach (CAC)

LEVEL I. CREDENTIALLED PRACTITIONER OF COACHING (ICGCC0114)

Inclusive of the and Practitioner Program below, PLUS:

Your Credentialed Program Experience

Credentialed Practitioner of Coaching course is a deeply personal journey that takes you from first mastering your own thinking, feelings, behaviours and making a difference in your own life, to develop the skills and confidence to grow into your full potential as a successful coach working with one-on-one clients and help them create lasting and meaningful change . . .

Your Credentialed 12-Month Membership and Online Learning

- ✓ Evidence-Based Coaching Models
- ✓ D.A.R.E. Coaching Methodology
- ✓ Personal Mastery
- ✓ Relationship Management
- ✓ Technical Coaching Skills
- ✓ Planning Your Coaching Practice
- ✓ Marketing Foundations
- ✓ Attracting Clients
- ✓ How to Earn Back Your Course Investment in 18 Months System
- ✓ And so much more...

Your Credentialed Live and Virtual Trainings

- ✓ Foundations of Coaching Success (FOCS) 3-Day Live Face-to-Face Training or Immersive Virtual Training
- ✓ Meta Dynamics™ Foundations 3-Day Face-to-Face Training or Immersive Virtual Training
- ✓ Business Skills Level I 3-Day Live Face-to-Face Training or Immersive Virtual Training
- ✓ Your Ultimate Self 2-Day Live Face-to-Face Training or Immersive Virtual Training

Your Credentialed International Recognition

- ❖ International Coach Guild Level I Certified Coach (CC)

PLUS EXCLUSIVE BONUS GIFTS...

International Coach Guild Annual Coaching Summit Live or Virtual Access Ticket x 1

Be part of the Australian Coach of the Year Award Gala and connect with industry leaders and thinkers in coaching, human behaviour and personal transformation at this ultimate 2-Day Summit for professional coaches

VALUED AT \$997

Empowering You Online Program

Making a difference first starts with us... This program is your first step to unleash your inner power and fall back in love with yourself as you embark on the journey of becoming a successful coach and making the difference you're here to make

VALUED AT \$497

Attract Your First Coaching Client – Guaranteed!

With step-by-step guidance and unlimited one-on-one mentoring from your own appointed Business Accountability Mentor

MASTER PRACTITIONER LEVEL AND ABOVE ONLY

THE COACHING INSTITUTE COURSES

	VALUE	LEVEL I	LEVEL II	LEVEL III	LEVEL IV
LEVEL I CREDENTIALLED PRACTITIONER OF COACHING (ICGCC0114)					
Successful Coach Complete Starter Kit with your step-by-step Study Guide, Your First 6 Coaching Session complete manual, your textbooks, audiobooks and guided coaching models so you can start practicing your skills immediately.	\$997	✓	✓	✓	✓
Foundations of Coaching Success 3-Day Face-to-Face or Synchronous Training or Immersive Virtual Training with everything you need in introductory skills, training, and mentoring to ensure your success – this is your opportunity to meet with like-minded people, build your confidence as a coach and determine your goals as you move forward.	\$2,997	✓	✓	✓	✓
Meta Dynamics™ Foundations 3-Day Face-to-Face Training or Immersive Virtual Training to help you dive deeper into empowering yourself and your future clients to connect with their emotions, develop healthy boundaries, and fall back in love with themselves.	\$2,997	✓	✓	✓	✓
Business Skills Level I 3-Day Face-to-Face Training or Immersive Virtual Training which gives you the foundational best practices and principles for building a successful coaching business, even if you have no experience in business before.	\$1,997	✓	✓	✓	✓
Your First 6 Coaching Sessions with Dedicated Mentors step-by-step guide of what and how to coach your very first coaching session. With this guide you'll learn to how conduct your session with pro-bono or paying clients, with certainty.	\$600	✓	✓	✓	✓
Your Personal Power and 10 Success Principles to set you up with the mindset of a successful coach and become your best self as you help others do the same.	\$1,000	✓	✓	✓	✓
One-on-One Online How-To Guide to help you create your ideal lifestyle working and helping people from anywhere in the world without geographical limitations.	\$600	✓	✓	✓	✓
15 Internationally Recognised Classes Guiding You to Becoming a Coach to teach you the required skills and proficiencies to become an internationally recognised at the highest coaching standards currently available in the industry.	\$1,500	✓	✓	✓	✓
44+ Live and Recorded Classes Guiding You to Becoming a Coach hours of video, audio and live webinar content so you can earn the best of how to develop the skills and confidence as a successful coach.	\$2,200	✓	✓	✓	✓
The Coaching Institute Ultimate Guide to Business Success your step by step guide to building your coaching practice from \$0 to \$100,000 a year.	\$1,500	✓	✓	✓	✓
Coaching Templates, Workbooks, Client Questionnaires Access your coaching library of resources to help you reach your potential as a successful coach without having to reinvent the wheel.	\$1,000	✓	✓	✓	✓
Global Online Coaching Community with Lifetime Access Connect with like-minded coaches from all around the world who are on this journey with you. To share your success and your insights throughout your journey and get support from global mentors and coaches.	\$2,400	✓	✓	✓	✓
Unlimited One-on-one Mentoring and Support with a dedicated full-time support team so you are uniquely positioned to access the most amount of supervised practice sessions, unlimited feedback and tailor-made support.	\$4,800	✓	✓	✓	✓
Level I Credentialed Practitioner of Coaching Knowledge Paper for International Recognition	\$697	✓	✓	✓	✓

THE COACHING INSTITUTE COURSES

	VALUE	LEVEL I	LEVEL II	LEVEL III	LEVEL IV
LEVEL II CREDENTIALLED ADVANCED PRACTITIONER OF COACHING (ICGCAC0214)					
Advanced Skills 3-Day Face-to-Face or Virtual Training or Immersive Virtual Training including evidence-based coaching models, positive psychology research, strength-based coaching, and 10-part Advanced Skills pre-learning masterclass with Sharon Pearson	\$2,997	-	✓	✓	✓
Business Skills Level II 3-Day Face-to-Face Training or Immersive Virtual Training to unlock how to tap into your uniqueness to build your niche, attract more clients and become a respected expert in your field.	\$2,997	-	✓	✓	✓
Breakthrough to Business Success complete online program with Sharon Pearson to advance your business success and accelerate your marketing results through a proven framework and step-by-step actions	\$1,997	-	✓	✓	✓
Ultimate Business Success Blueprint complete online training with exercises, action steps, and practical manuals to help you practice networking and client attraction	\$1,997	-	✓	✓	✓
Introduction to DISC Behavioural Profiling to help you dive deeper into understanding human behaviour and give your clients advance insights into themselves, their patterns and their behaviours.	\$2,997	-	✓	✓	✓
How to Find Your Niche PLUS 5 Coaching Niches Electives provided for you in Health and Wellness Coaching, Relationship Coaching, Style Image and Personal Brand Coaching, Business Coaching and Leadership Coaching.	\$5,000	-	✓	✓	✓
How to Become a Relationship Coach complete online training to equip you with advanced coaching methodologies and human behaviour models to heal relationships, connect people, and empower vulnerability	\$1,997	-	✓	✓	✓
Websites for Beginners and 2-Part Get Web Savvy online class to walk you through the basics of building your website and brand.	\$1,200	-	✓	✓	✓
Writing Your First Bestselling Book and the ultimate guide to getting published as an author and becoming known as a coach.	\$2,400	-	✓	✓	✓
Advanced Marketing with How to Generate Leads Online and attract your ideal clients to you through digital marketing, social media, and online advertising	\$2,400	-	✓	✓	✓
Group Coaching Online How-To Guide to empower you to make even more of a difference as a coach working with groups and workshops online from anywhere in the world, building your business on your terms.	\$2,250	-	✓	✓	✓
80+ Hours of Live Coaching Training and 80+ Additional Hours of Recorded Training guiding you to put into application advanced evidence-based coaching, deeper insights into human behaviour and more powerful impact for your clients	\$1,600	-	✓	✓	✓
30+ Hours of Live Business Training and 30+ Additional Hours of Recorded Training empowering your business growth and development, helping you becoming an expert and authority in your field.	\$1,200	-	✓	✓	✓
BONUS #1 Neuro-Linguistic Programming (NLP) Practitioner Online Training included for you as a gift with NLP Models of Communication, Meta Models, Sub-modalities, Milton Language, Anchoring, Parts Integration and more with an introduction to Meta Dynamics™ research-based coaching.	\$2,997	-	✓	✓	✓
BONUS #2 Advanced Practicums with a Dedicated Mentor so you can practice advanced Meta Dynamics™ coaching models, NLP techniques, and fast-track your experience and expertise.	\$1,600	-	✓	✓	✓
Level II Credentialed Advanced Practitioner of Coaching Knowledge Paper for International Recognition	\$797	-	✓	✓	✓

THE COACHING INSTITUTE COURSES

VALUE

LEVEL I

LEVEL II

LEVEL III

LEVEL IV

LEVEL III CREDENTIALLED MASTER PRACTITIONER OF COACHING (ICGCMC0314)

Meta Dynamics™ Level I Certified Practitioner 5-Day F2F or Immersive Virtual Training unlocking your access to this transformational evidence-based methodology to uniquely position your coaching expertise in the industry and give you and your future clients the certainty of professional coaching and proven structure for transformation.

\$3,997

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How to Run a Successful Workshop 4-Day F2F or Immersive Virtual Training where you will learn the 4-dimensional model to successfully present any content to any audience and graduate with the complete 15-step strategy to run your own workshops, seminars, and expand into one-to-many coaching.

\$3,997

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Business Skills Level III 3-Day F2F or Immersive Virtual Training on how to build leveraged income and grow your coaching business through one-to-many coaching, workshops, and product development.

\$3,997

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Ultimate Speaker & Ultimate Pitch A-to-Z Online Program with everything you need to know about launching your 6-figure speaking event, connect with your audience, add massive value and pitch from stage in a phenomenal way.

\$1,997

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How to Earn \$100K in 12 Months Masterclass with Sharon Pearson, widely regarded as the world-leading coach and an avid lifelong learner who has invested decades in developing phenomenally successful strategies in coaching, business and leadership.

\$1,997

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Generating Leveraged Income Through Your Coaching Practice and Your Coaching Product are classes, manuals, audio and video resources that are ideal for the coach who wants to spend more time with their family and friends, who values their lifestyle, who has a vision for themselves that include building a business where they don't sell their time for money but provide programs and serve clients on a larger scale.

\$1,200

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Keys to Effective Leadership Coaching including Critical Alignment Model for Team Performance, Principles of Leadership and introduction to Disruptive Leadership. This program is a thorough exploration of how to be an effective leader, complete with templates, profiles and checklists.

\$1,200

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Your Social Media Strategy Suite complete with actionable strategies for Facebook, Twitter, LinkedIn, Instagram, Blogging, Live Videos, Pinterest, YouTube and even how to manage nay-sayers, haters, and social media trolls for your brand and business.

\$1,800

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Access to Your Personal Implementation Coach and Business Mentor each and every Thursday + Friday for any problem you want solved, any strategy you need to brainstorm, or any experience, expertise and mentoring you require to take the next step, simply send your questions via email and book in a time before 3PM Thursday and you'll receive a return call or email the following day.

\$10,000

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BONUS #1 Positive Psychology Research Project with tools, models, exercises, and insights into the Structure of Wellbeing, Neurology of Happiness, Mindfulness, Emotional Intelligence, and more...

\$1,997

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BONUS #2 Turn Your Passion Into Profit specific step-by-step instructions for the non-techie in online marketing, how to set up your website, landing pages, social media, how to develop online products, interviews, videos – 12+ hours of video, audio, manuals, templates and more pre-loaded to your Members Area for easy access anytime, anywhere.

\$2,000

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BONUS #3 Personal Success and Self-Management with Meta Dynamics™ currently one of the world's most advanced form of coaching and extremely popular with our coaching students

\$1,200

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Level III Credentialed Master Practitioner of Coaching Knowledge Paper for International Recognition

\$997

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THE COACHING INSTITUTE COURSES

LEVEL IV PROFESSIONAL COACH ENTERPRISE(ICGCPC0420) *

	VALUE	LEVEL I	LEVEL II	LEVEL III	LEVEL IV
Professional Coach Starter Kit with your Set for Success Guidebook, Millionaire Marketing Collection, Journey to Me Journal, and the international bestselling book Simple Strategies for Business Success, so you can move forward with the best system and structure for your coaching business.	\$997	-	-	-	✓
Millionaire Marketing sets you up with the powerful marketing psychology and strategies of a millionaire marketer to accelerate your success and create your ideal lifestyle, without compromise.	\$9,997	-	-	-	✓
Business Skills Level IV 3-Day Live/Virtual Business Training takes you behind-the-scenes to share critical strategies, systems, and actions to growing your global brand.	\$4,997	-	-	-	✓
Professional Coach Community with some of Australia's Most Successful Coaches who want the best of business and leadership mentoring. This group is where you'll connect with industry-leading mentors and award-winning coaches to support and champion you in saying yes to new opportunities.	\$5,000	-	-	-	✓
Elite Hands-on Marketing Mentoring from TCI's Industry-Leading Record-Breaking Marketing Team so you can directly access specialised and expert skills from high-level strategy to hands-on technical support. Simply book in a 45-min mentoring session with TCI's Marketing powerhouse – the Dream Team. Imagine the time having your own elite marketing team providing handholding support.	\$12,000	-	-	-	✓
BONUS #1 Weekly Hot Seat and Advanced Mentoring a one-on-one opportunity for you to add value to the community and transform your results as we map out your step-by-step action to grow your business.	\$4,800	-	-	-	✓
BONUS #2 Ultimate Wealth gives you the deep dive into wealth creation, abundance mindset, and wealthy habits so you can propel forward, in the direction of financial security, financial freedom and abundance on all levels.	\$997	-	-	-	✓
BONUS #3 Ultimate Influence Introduction to the most powerful sales strategies in the coaching industry to breakthrough limiting beliefs and have clients fall in love with you.	\$1,997	-	-	-	✓
BONUS #4 Disruptive Leadership Introduction to how you, as a leader can create a culture of high performance and maintain standards, provide a structure of excellence that encourages innovation and develop people beyond their careers.	\$1,997	-	-	-	✓
BONUS #5 Accountability Challenge is your 12-week intensive Professional Coach mindset upgrade to hold you accountable and help you create a thriving business along the way.	\$2,400	-	-	-	✓
Level IV Professional Coach Enterprise Knowledge Paper for International Recognition	\$997				
YOUR TOTAL VALUE	\$25,285	\$61,711	\$98,090	\$143,272	
YOUR TOTAL INVESTMENT EXPRESS PATHWAY	\$4,997	\$7,997	\$13,997	\$24,997	
YOUR TOTAL INVESTMENT EASY PATHWAY	\$997 +\$97/Week	\$997 +\$127/Week	\$997 +\$147/Week	\$997 +\$167/Week	
YOUR TOTAL SAVING	\$19,288	\$50,714	\$81,805	\$116,275	

STUDENT UPGRADE FORM

EXISTING COURSE	Investment AUD	UPGRADE COURSE	Investment AUD
		LEVEL IV – PROFESSIONAL COACH ENTERPRISE(ICGCPC0420)	<input type="checkbox"/> \$24,997 via express <input type="checkbox"/> \$28,747 via instalments
LEVEL III – CREDENTIALLED MASTER PRACTITIONER OF COACHING (ICGCMC0314)	<input type="checkbox"/> \$14,997 via express <input type="checkbox"/> \$17,247 via instalments	LEVEL III – CREDENTIALLED MASTER PRACTITIONER OF COACHING (ICGCMC0314)	<input type="checkbox"/> \$14,997 via express <input type="checkbox"/> \$17,247 via instalments
LEVEL II – CREDENTIALLED ADVANCED PRACTITIONER OF COACHING (ICGCAC0214)	<input type="checkbox"/> \$9,997 via express <input type="checkbox"/> \$11,497 via instalments	LEVEL II – CREDENTIALLED ADVANCED PRACTITIONER OF COACHING (ICGCAC0214)	<input type="checkbox"/> \$9,997 via express <input type="checkbox"/> \$11,497 via instalments
LEVEL I – CREDENTIALLED PRACTITIONER OF COACHING (ICGCC0114)	<input type="checkbox"/> \$4,997 via express <input type="checkbox"/> \$5,997 via instalments		

Actual payment plan amount may vary with consideration to amounts already paid. (Tax invoice upon payment) Contact the Accounts team on +613 9608 7900

STEP 1 – YOUR DETAILS

Given Name:	
Surname:	
Date of Birth:	
Driver's License:	
Current Role:	
Current Industry:	
Phone Number:	
Email Address:	
Street Address:	
Suburb:	
State:	
Postcode:	
Country:	

STEP 2 – TRAINING DATES

FOCS Training Date:	
Training Delivery:	<input type="checkbox"/> Face-to-Face <input type="checkbox"/> Virtual Training
Starter Kit:	<input type="checkbox"/> Received <input type="checkbox"/> Not yet received

STEP 3 – INVESTMENT OPTION

<input type="checkbox"/> OPTION 1: EXPRESS PATHWAY	
Investment:	AUD\$
Date:	
<input type="checkbox"/> OPTION 2: EASY PATHWAY	
Deposit:	AUD\$
<i>Enrolment fees are non-refundable after the Course is commenced</i>	
Instalments:	AUD\$
Frequency:	<input type="checkbox"/> Weekly <input type="checkbox"/> Fortnightly <input type="checkbox"/> Monthly
Start Date:	
<i>Please choose start date within 30 days from the enrolment date</i>	
Total to Collect:	

STEP 4 – PAYMENT INFORMATION

<input type="checkbox"/> CREDIT CARD / DEBIT CARD	
I request you The Coaching Institute to arrange for funds to be debited from my nominated credit card according to the schedule specified below and attached Direct Debit Service Agreement.	
Card Type	<input type="checkbox"/> Visa <input type="checkbox"/> Mastercard <input type="checkbox"/> AMEX* <input type="checkbox"/> _____
Card Number	
Expiry Date	
Cardholder Name	
Signature	

* Surcharge applies: American Express 1.8% including GST

TERMS and CONDITIONS

<input type="checkbox"/> I have read and accepted The Coaching Institute's Terms and Conditions <input type="checkbox"/> I have read and accepted The Coaching Institute's Student Handbook <input type="checkbox"/> I have read and accepted Westpac PayWay Direct Debit Request Service Agreement <input type="checkbox"/> I have read, understood and accepted the Table of Values	Signature:	
	Date:	

FOR OFFICE USE ONLY

Signed by:	Referred by:	Date:
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Table of Values (Course Fees System) - Payment inclusions in your Course on enrolment and payable

LEVEL I CREDENTIALLED PRACTITIONER OF COACHING (ICGCC0114)	PAYABLE	VALUE
Enrolment Fees and Starter Kit (Non-Refundable)	On Enrolment	\$997
Practitioner Learning Resources (Manuals & Online Classes)	Course Commence	\$1,006
Foundations of Coaching Success Training	On Attending or Course expiry	\$2,997
Meta Dynamics™ Foundations (Original Value \$2,997)	On Attending or Course expiry	\$997
LEVEL II CREDENTIALLED ADVANCED PRACTITIONER OF COACHING (ICGCAC0214)	PAYABLE	VALUE
Enrolment Fees and Starter Kit (Non-Refundable)	On Enrolment	\$997
Advanced Learning Resources (Manuals & Online Classes)	Course Commence	\$3,509
Foundations of Coaching Success Training	On Attending or Course expiry	\$2,997
Meta Dynamics™ Foundations (Original Value \$2,997)	On Attending or Course expiry	\$997
Advanced Skills Training	On Attending or Course expiry	\$2,997
LEVEL III CREDENTIALLED MASTER PRACTITIONER OF COACHING (ICGCMC0314)	PAYABLE	VALUE
Enrolment Fees and Starter Kit (Non-Refundable)	On Enrolment	\$997
Master Learning Resources (Manuals & Online Classes)	Course Commence	\$1,268
Meta Dynamics™ I Pre-Learning (Manuals & Online learning)	Course Commence	\$1,997
How to Run a Successful Workshop (Manuals & Online Classes)	Course Commence	\$1,997
Foundations of Coaching Success Training	On Attending or Course expiry	\$2,997
Meta Dynamics™ Foundations Training (Original Value \$2,997)	On Attending or Course expiry	\$997
Advanced Skills Training	On Attending or Course expiry	\$2,997
Meta Dynamics™ Level I Certification Practitioner Training	On Attending or Course expiry	\$3,997
LEVEL IV PROFESSIONAL COACH ENTERPRISE (ICGCPC0420)	PAYABLE	VALUE
Enrolment Fees and Starter Kit (Non-Refundable)	On Enrolment	\$2,997
Professional Coach Learning Resources (Manuals & Online Classes)	Course Commence	\$1,774
Meta Dynamics™ I Pre-Learning (Manuals & Online Classes)	Course Commence	\$1,997
How to Run a Successful Workshop (Manuals & Online Classes)	Course Commence	\$1,997
Millionaire Marketing (Original Value \$9,997) (Manuals & Online Classes)	Course Commence	\$3,997
Foundations of Coaching Success Training	On Attending or Course expiry	\$2,997
Meta Dynamics™ Foundations (Original Value \$2,997)	On Attending or Course expiry	\$997
Advanced Skills Training	On Attending or Course expiry	\$2,997
Meta Dynamics™ Level I Certification Practitioner Training	On Attending or Course expiry	\$3,997
Business Skills Level IV	On Attending or Course expiry	\$4,997

I have read, understood and accepted the Table of Values

Signature _____

STUDENT ENROLMENT FORM

In this Agreement:

"Agreement" means these Terms and Conditions, together with the completed Student Acceptance Form.

"Student", "you", "your", "me" or "I" means the person specified in "Step 1 – Your Details" of this Agreement.

"The Coaching Institute", "us" or "we" means The Coaching Institute – ACN: 163 412 057

The Agreement is governed by the laws of the State of Victoria and the parties submit to the non-exclusive jurisdiction of the courts of Victoria, and the courts entitled to hear appeals from those courts.

By completing, submitting your acceptance form and payment of Deposit, you are deemed to have agreed to the following Terms and Conditions:

1. Please consider and refer to your financial situation before signing and submitting your enrolment form. Upon part/full payment of your Deposit, your selected Course begins and you are liable for the course payment.
2. Enrolment fees and e-learning resources fees are non-refundable after the Course is commenced.
3. You receive online access to classes and Course materials that are relevant to the training Course selected at the time of enrolment.
4. Attend the Foundations of Coaching Success ("FOCS") and other training that relevant to the Course selected via virtual training or via face-to-face (if available) and receive the services provided at that training.
5. Access to resources duration of your membership: 12 months membership for The Coaching Institute's Credentialed Practitioner of Coaching, 18 months membership for the Credentialed Advanced Practitioner of Coaching, 24 months membership for the Credentialed Master Practitioner of Coaching and 36 months membership for the Professional Coach Enterprise and to extend their membership beyond the above timeframes by participating in the Masters Academy Program.

Course payments –

6. Where the Student has elected to pay the Course fees by instalments, the first instalment is due within 30 days of enrolment and the Student must continue to pay instalments on a weekly basis thereafter.
7. Where the Student has elected to pay the Course Fees in full, fees are payable upon enrolment and must be paid in full 30 days prior to commencement of training.
8. We collect, hold and use, information related to your consumer and commercial creditworthiness from a Credit Reporting Agency, DBCC Pty Ltd (w: www.dnb.com.au | e: pac.austral@dnb.com.au | t: 1300 734 806), for all purposes permitted by law. You agree to our exchange of creditworthiness information with DBCC Pty Ltd (Dun and Bradstreet's consumer credit reporting business), and agree that we will obtain (and to the extent permitted by law, provide) information about both your consumer and commercial creditworthiness from/to DBCC Pty Ltd. Such permission remains in force for the duration of any credit contract that may be approved.
9. Any personal information we collect under this Agreement will be dealt with in accordance with our Privacy Policy, a copy of which can be located on our website at: <http://www.thecoachinginstitute.com.au/policies-and-procedures/> RTO-18 Privacy
10. Course fees can be either paid in full or instalments. If any instalments are in default, your access to the Course may be suspended until such time as payment has been brought up to date. For Students with more than one credit account, default on one account may cause suspension of all accounts. Failure to make payments as agreed will result in a fees of \$10 per failed payment plus additional 10% p.a. finance charge until outstanding amount paid in full, and will result in all recovery costs being the responsibility of the Student and become due to The Coaching Institute.
11. To attend training events relevant to your enrolled Course, you must have made payment of the Deposit and submitted your signed Enrolment form. At the time your signed Enrolment form and payment of deposit are received your Course commences.
12. The Course fees and the Course selected is not transferable for any reason.
13. In order to attend a training event, your course payments need to meet the minimum payment amount required for that event.

Cancellation by You:

If you need to cancel your enrolment/training/membership during its term, you must notify The Coaching Institute immediately in writing.

14. **After the start of the Course:** No refunds are available on the course materials provided on enrolment, as considerable Intellectual Property is imparted to the Student upon commencement. Early withdrawal from any course may result in fees payable. These fees are calculated based on the table of values calculated as per the schedule in the Student Handbook. Changing your mind is not a reason for any type of refund. Whatever the reason for withdrawal, the fees due (or refund due) is calculated strictly according to the fee schedule of classes and/or Course materials delivered to the Student in accordance with the fee schedule located in the **table of values above and the Student Handbook**.
15. Cancellation or Rescheduling attendance made 10 working days prior to the Foundations of Coaching Success face-to-face training will incur a \$500 fee to cover the venue, catering and administrative costs. This fee will only be waived if a doctors' certificate can be provided prior to the training commencing.
16. Cancellations or Rescheduling attendance made within 1 month of any of the other synchronous/face-to-face trainings will incur a \$500 fee as there are substantial waiting lists for these events and someone dropping out means someone else misses out on attending.
17. Cancellations or Rescheduling of training attendance via live streaming made within 10 working days will incur a cancellation fee of \$250 to cover administrative costs.
18. No Refund will be processed, if you have outstanding invoices with The Coaching Institute. Any refund/credit will be automatically offset against any outstanding debt.

Training – I agree –

19. All live trainings must be completed within the original membership period, or additional fees will apply.
20. That the training sessions which I will be required to participate in may be personally, emotionally and physically challenging for me and I agree that I have undertaken any necessary tests or investigations with a suitably qualified expert before commencing training to ensure that I am physically, mentally and emotionally fit for such training sessions. I understand that there may be sexually explicit content and strong language may be used throughout the training. I understand that some discussions may be confronting and that I will participate only to the extent I feel comfortable.

Signature _____

STUDENT ENROLMENT FORM

21. I will not hold The Coaching Institute liable for any loss or cost or damages or consequential loss (including but not limited to loss of income, loss of revenue, loss of profit, loss of goodwill and loss of business opportunity) incurred by me (or any person related to me) in the event of mental, physical, emotional stress or distress (or other ailment or condition) caused either directly or indirectly in relation to the training sessions. I will indemnify The Coaching Institute in the event of any such claim.
22. That I have not and will not rely on any representations made by The Coaching Institute or any of its employees or agents, other than as supplied in this Agreement.
23. To access all classes or training via phone or internet at my own cost.
24. That once I have chosen and enrolled in my selected Course, I may downgrade provided all fees for Intellectual Property received at the higher level Course are paid in full, according to the trainings, classes and Course materials received, (whereby "Intellectual Property" means all aspects of The Coaching Institute's intellectual property in whatever form associated with The Coaching Institute, including but not limited to the rights contained in their website, stationary, customer list, graphics, literature, style of trading, copyright, design rights, patents, logos, course materials and content).
25. The Coaching Institute reserves the right to change the training venue at any point prior to the training in order to best serve the needs of the students.

The Student, in consideration of The Course and/or Training to be provided by The Coaching Institute under this Agreement, agrees –

26. To indemnify and keep indemnified The Coaching Institute from and against all loss, damage or liability (whether criminal or civil) suffered including legal costs on a full indemnity basis incurred by The Coaching Institute resulting from breach of this Agreement by the Student.
27. Not to cause or permit anything which may damage or endanger the intellectual property of The Coaching Institute or assist or allow others to do so.
28. That what is taught within the Course and the Intellectual Property delivered in any form remains the copyright of The Coaching Institute and is not be replicated, modified, licensed, published, transmitted, distributed, uploaded, broadcast, sold or otherwise transferred without The Coaching Institute's written consent. A breach of this clause is considered serious misconduct and may result in The Coaching Institute taking action such as the removal of the Student from the Course, suspension of access to Course material, or the initiation of legal proceedings against the Student.
29. Not to solicit, deal with or engage in any business dealing with any of the personnel provided by The Coaching Institute to supply the Course for a period of two years from the date of this Agreement without the prior written consent from The Coaching Institute.
30. Not to make copies or distribute any materials from the Course other than as required to do so for the purpose of participating in the Course.
31. Not divulge to any third party any part of the Confidential Information or of the Intellectual Property nor provide to any third party a copy of any document or audio recording which comprises or contains Confidential Information or Intellectual Property, except as this Agreement specifically permits.
32. "Confidential Information" included any of the following information:
 - a. all business and financial information, sales and supply details, marketing strategies, customer and supplier lists, business lists, personal information, or other information concerning The Coaching Institute, its customers or its employees and officers;
 - b. all drawings, plans, sketches, production processes and procedures, computer programs, specifications, manuals, notes, diagrams, flowcharts, project plans, calculations, know how or any other verbal information or written data concerning The Coaching Institute or its products;
 - c. all (if any) other information relating to The Coaching Institute which, by its nature, places or potentially places The Coaching Institute at an advantage over its present or future business competitors; and
 - d. any other information that would otherwise at law be considered secret or confidential information of The Coaching Institute; whether or not marked "Confidential" BUT does not include information which:
at the time of first disclosure by a Student to another person is already in the public domain;
after disclosure by a Student, becomes part of the public domain otherwise than by disclosure in breach of the terms of this Agreement; and
the person to whom the information is disclosed can prove that the information was in his or her possession before the time of first disclosure by or discovery from the Student.
33. That any publicity or information provided by The Coaching Institute in relation to the provision of the Course is subject to alteration from time to time at The Coaching Institute's discretion.
34. That in the event that The Coaching Institute is liable to any extent under this Agreement or under general law The Coaching Institute's liability is to be limited to the amount of the Course fee paid by the Student, save for where there is any fraud, wilful misconduct or criminal action on the part of The Coaching Institute.
35. That The Coaching Institute is not liable in any way if the Course contains materials which the Student is already familiar with.
36. That The Coaching Institute has not made any representation that participation in the Course guarantees success as, including but not limited to, a Coach, Business Coach, Niche Specific Coach, Executive Coach or Meta Dynamics™ Practitioner, or that such participation will guarantee income.
37. Assessments required to achieve competency in the Course will be conducted and any certificate or statement of attainment will only be awarded once competency is achieved and upon the completion of all payments.
38. Any disputes which may arise as a result of this Agreement shall be dealt with in accordance with our Complaints Resolution Policy, a copy of which can be located on our website at: <http://www.thecoachinginstitute.com.au/policies-and-procedures/> RTO 9 Complaints Resolution
39. To acknowledge that training events may be videoed and that still photographs may be taken for training and/or marketing purposes. To that end, the Student willingly gives his/her approval to be filmed and photographed, save for where the Student advises otherwise by signing a waiver at the relevant event.

The completed enrolment form is signed with the understanding that all Terms and Conditions, and the Student Handbook are read and agreed to.

Signature _____

This is your Direct Debit Service Agreement with THE COACHING INSTITUTE (314011) 21 163 412 057. It explains what your obligations are when undertaking a Direct Debit arrangement with us. It also details what our obligations are to you as your Direct Debit provider. Please keep this agreement for future reference. It forms part of the terms and conditions of your Direct Debit Request (DDR) and should be read in conjunction with your DDR authorisation.

DEFINITIONS

Account means the account held at your financial institution from which we are authorised to arrange for funds to be debited.

Agreement means this Direct Debit Request Service Agreement between you and us.

Banking day means a day other than a Saturday or a Sunday or a public holiday listed throughout Australia.

Debit day means the day that payment by you to us is due.

Debit payment means a particular transaction where a debit is made.

Direct debit request means the Direct Debit Request between us and you.

Us or we means THE COACHING INSTITUTE, (314011) you have authorised by requesting a Direct Debit Request.

You means the customer who has signed or authorised by other means the Direct Debit Request.

Your financial institution means the financial institution nominated by you on the DDR at which the account is maintained.

DEBITING YOUR ACCOUNT

By signing a Direct Debit Request or by providing us with a valid instruction, you have authorised us to arrange for funds to be debited from your account.

You should refer to the Direct Debit Request and this agreement for the terms of the arrangement between us and you.

We will only arrange for funds to be debited from your account as authorised in the Direct Debit Request.

or

We will only arrange for funds to be debited from your account if we have sent to the address nominated by you in the Direct Debit Request, a billing advice which specifies the amount payable by you to us and when it is due.

If the debit day falls on a day that is not a banking day, we may direct your financial institution to debit your account on the following banking day. If you are unsure about which day your account has or will be debited you should ask your financial institution.

AMENDED BY US

We may vary any details of this agreement or a Direct Debit Request at any time by giving you at least **fourteen (14) days** written notice.

AMENDED BY YOU

You may change, stop or defer a debit payment, or terminate this agreement by providing us with at least 7 days notification by writing to:

Suite 40 37-39 Albert Road
Melbourne, VIC, Australia 3004

or

By telephoning us on +61396087900 during business hours;

or

Arranging it through your financial institution, which is required to act promptly on your instructions.

YOUR OBLIGATIONS

It is your responsibility to ensure that there are sufficient clear funds available in your account to allow a debit payment to be made in accordance with the Direct Debit Request.

If there are insufficient clear funds in your account to meet a debit payment:

- You may be charged a fee and/or interest by your financial institution;
- You may also incur fees or charges imposed or incurred by us; and
- You must arrange for the debit payment to be made by another method or arrange for sufficient clear funds to be in your account by an agreed time so that we can process the debit payment.
- You should check your account statement to verify that the amounts debited from your account are correct.

DISPUTE

If you believe that there has been an error in debiting your account, you should notify us directly on +61396087900 and confirm that notice in writing with us as soon as possible so that we can resolve your query more quickly. Alternatively you can take it up directly with your financial institution.

If we conclude as a result of our investigations that your account has been incorrectly debited we will respond to your query by arranging for your financial institution to adjust your account (including interest and charges) accordingly. We will also notify you in writing of the amount by which your account has been adjusted.

If we conclude as a result of our investigations that your account has not been incorrectly debited we will respond to your query by providing you with reasons and any evidence for this finding in writing.

ACCOUNTS

You should check:

- With your financial institution whether direct debiting is available from your account as direct debiting is not available on all accounts offered by financial institutions.
- Your account details which you have provided to us are correct by checking them against a recent account statement; and
- With your financial institution before completing the Direct Debit Request if you have any queries about how to complete the Direct Debit Request.

CONFIDENTIALITY

We will keep any information (including your account details) in your Direct Debit Request confidential. We will make reasonable efforts to keep any such information that we have about you secure and to ensure that any of our employees or agents who have access to information about you do not make any unauthorised use, modification, reproduction or disclosure of that information.

We will only disclose information that we have about you:

- To the extent specifically required by law; or
- For the purposes of this agreement (including disclosing information in connection with any query or claim).

NOTICE

If you wish to notify us in writing about anything relating to this agreement, you should write to

THE COACHING INSTITUTE
Suite 40 37-39 Albert Road
Melbourne, VIC, Australia 3004

We will notify you by sending a notice in the ordinary post to the address you have given us in the Direct Debit Request.

Any notice will be deemed to have been received on the third banking day after posting.

Signature _____

